

## **COMPENSATION PLAN GRID**

7 WAYS TO EARN	QUALIFIED ASSOCIATE (QA)	DIRECTOR (DIR)	EXECUTIVE DIRECTOR (ED)	REGIONAL MARKETING DIRECTOR (RMD)	NATIONAL MARKETING DIRECTOR (NMD)	
RETAIL PROFIT	YES	YES	YES	YES	YES	
FAST START BONUS	25%*	25%	25%	25%	25%	
CODED BONUS PAYS ON FAST START PV	NO	9%	9%	4%	3%	
GROUP COMMISSION	NO	10%	15%	12%	8%	
UNILEVEL DYNAMIC COMPRESSION APPLIES	YES Require 50 PV to qualify	YES Require 220 PV to qualify	YES Require 220 PV to qualify	YES Require 220 PV to qualify	YES Require 220 PV to qualify	
RANK ADVANCEMENT BONUS		\$100	\$1,000	\$5,000	\$10,000	
BUSINESS BUILDER POOL BONUS	1% of the company's total Bonus Volume is placed in the Business Builder Pool. At the end of the qualifying period the "pool" will be shared by the Qualified Associates or higher ranked Distributors who meet certain qualifications.					

MONTHLY OUALIFICATIONS REQUIREMENT

MONTHLY VOLUME (PV)	50PV	220PV	220PV	220PV	220PV
RANK QUALIFICATION	Active	Personally sponsor 4 Lifetime Rank QA or higher.	Personally sponsor 5 Directors. Must have at least 25 QA or higher in the Director coding Group.	At least 5 ED in the Executive Director Coding Group. Must have at least 125 QAs or higher in the Executive Director Coding Group.	At least 4 Lifetime Ranked RMD in the Regional Marketing Director Coding Group. Must have at least 500 QAs or higher in the Regional Marketing Director Coding Group.
RANK MAINTENANCE	Lifetime rank of QA. Must be active.	Lifetime rank of DIR. Must be active.	Lifetime rank of ED. Must be active.	Lifetime rank of RMD. Must be active.	Lifetime rank of NMD. Must be active.
ALL	DISTRIBUTORS STA	RT AT THE ASSOCIA	TE RANK WHEN TH	EY JOIN THE COMPA	ANY.

NO QUALIFICATIONS ARE REQUIRED TO EARN THIS RANK.