



HABITS OF SUCCESS

- Week 1:
 - Call ALL personally sponsored Consultants, congratulate them on a great month and mention/ask about goals.
 - Includes any other levels who don't have an active Sponsor.
 - Make sure your team knows the current promotion for the month.
 - Share your goal with those who will help you achieve it and hold you accountable.
 - Schedule all parties for the month (to be held by the 20th!)
 - Have a minimum of two parties.
 - Touch base with team leaders about their goals and their team's goals.
 - Give 35 compliments (five per day).
 - Talk to 35 people about Paparazzi (five per day).
 - Give two pieces of jewelry to someone who has never heard of Paparazzi.

- Week 2:
 - Call and congratulate any and all on your team who achieved a new rank, joined the Crown Club, became the Life of the Party or hit a goal.
 - Have a minimum of two parties.
 - Evaluate your goals and what you need to adjust to be successful.
 - Call all potential customers, Hostesses, and new team members.
 - Touch base with team leaders about their goals and their team's goals.
 - Give 35 compliments (five per day).
 - Talk to 35 people about Paparazzi (five per day).
 - Give two pieces of jewelry to someone who has never heard of Paparazzi.

- Week 3
 - Call ALL Consultants in first three levels who are not Active this month (less than 50 PV), but have been Active at least once in the previous three months. (Include those who don't have an active Sponsor). Report can be pulled from your Back Office.
 - Receive your Fashion Fix and share the information with your customers ASAP.
 - Min of three parties. Make sure you finish your party goals this week (just in case you need more).
 - Touch base with team leaders about their goals and their team's goals.
 - Give 35 compliments (five per day).
 - Talk to 35 people about Paparazzi (five per day).
 - Give two pieces of jewelry to someone who has never heard of Paparazzi.

- Week 4
 - Have parties to meet your goals.
 - Follow up on any potential new team members.
 - Set goals for the upcoming month.
 - Help team members hit their goals.
 - Touch base with team leaders about their goals and their team's goals.
 - Give 35 compliments (five per day).
 - Talk to 35 people about Paparazzi (five per day).
 - Give two pieces of jewelry to someone who has never heard of Paparazzi.