

Anovite is dedicated to your business success as an Associate & a shining example of this is the sample pack program. A sample pack is a great prospecting tool...once you've qualified your prospects & identified those with the most potential, you want to get the amazing Anovite products in their hands for them to experience. What better way to do just that than by sending a sample pack, which contains not only informative educational print materials regarding the product but also a 15-day supply of Colostrum6 & 8 samples of LimuZ6?

Outlined below is not only how to get sample packs, but also the process for sending these packs out to your prospects. Take a moment & learn the process that will become a vital tool for building your Anovite business...

Obtaining Sample Packs:

There are two ways to obtain sample packs...

1. The first happens upon sign up with Anovite & is based on the Fast Start Pack you selected to enroll as an Associate. See the chart below that defines the number of sample packs awarded each Fast Start Pack option:

| Fast Start Pack: | Awarded Sample Packs: |
|----------------------------|-----------------------|
| Sample Builder Pack | 15 |
| Colostrum6 Family Pack | 10 |
| Business Total Health Pack | 10 |



2. The second opportunity to obtain sample packs is through purchase online via the Anovite shopping cart. Select the product category, Business Tools & you will find single sample pack options or 10-pack bundle options for purchase.

Sending Sample Packs:

For single sample pack purchases made online via the shopping cart, <u>be sure to update the Shipping Information</u> with the prospect's address (instead of your own) during the checkout process & enter your replicated site URL into the email section which will be printed onto the marketing literature within your prospects sample pack; if you are purchasing a single sample pack through Anovite Customer Service via telephone, please provide the customer service agent the prospect's address.

To send the initial sample packs awarded with your Fast Start Pack purchase or the 10-pack bundle purchases online, please follow the process below:

1. Provide the below information for each prospect you wish to send a sample pack...

- First & Last Name
- Street Address
- City, State, Zip Code
- Email
- Phone
- Notes

2. Send this information for each sample pack recipient to the Home Office Team. This can be done via email to samples@anovite.com or telephone by speaking to an Anovite Customer Service Agent at 877-295-1269.



Your sample pack is on its way to your prospect! Be sure to follow up with your prospect within 5 – 7 days to confirm delivery & answer any questions they might have regarding the product & its use.

Continue to identify at least one person who can benefit from the incredible Anovite products, & share an Initial Contact video with them through the Anovite Phone App. This should be a daily habit for your Anovite business & ensure that you always have prospects to be working with to transition into Customers & Associates.

Policies on Sample Packs:

*Complimentary sample packs associated with Fast Start Bonus Packs will be held and shipped to prospect's by Anovite on behalf of the Associate; They may not be sent directly to the Associate.

*Only the Associate to whom the account belongs to may request sample packs to be sent from the account.

*Each complimentary sample pack may only be sent to one (1) person and one (1) per household/address.

*If a complimentary sample pack is being sent to an international address, the Associate will be charged the shipping cost; Associate may also be charged the shipping cost when a sample is requested to be sent to locations outside of the Continental U.S.

*Complimentary sample packs associated with Fast Start Bonus Packs may be sent directly to the Associate if being shipped to an international address and shipping cost is paid in full.

*There are two options when purchasing 10-pack sample bundles through the Anovite shopping cart: 10-pack sample bundles to be held and shipped by Anovite on the Associate's behalf (No limit on qty. per person/household; Associate will be charged shipping for international locations and any location out of the continental U.S.) *OR* 10-pack sample bundles to be shipped to the Associate directly (shipping cost does apply). Select preferred option within the Anovite shopping cart.

*Rights to complimentary sample packs included in Fast Start Packs are lost upon Associate cancellation. Associates will not be granted any remaining sample packs to be sent on their behalf by Anovite to prospects; Associates will not be granted any remaining sample packs to be sent to themselves.

*In the case that Anovite receives a sample pack back due to invalid address information or because it is refused, the Associate will lose rights to the returned pack and one (1) additional pack within the remaining sample packs on their account (rights to additional pack lost to cover the fee Anovite is charged for a return due to invalid information/refusal).

*Once the sample pack request is submitted, it will be reviewed by Anovite Customer Service and processed. The Associate will receive a confirmation email at the time that their sample request is processed. The remaining quantity of sample packs per account will be tracked; upon processing, the pack will be deducted from the quantity remaining.

*Anovite business hours include Monday-Friday 9:00am-5:00pm MST and sample requests can only be processed within business hours; Associates may still request samples to be sent outside of business hours via email to samples@anovite.com

*All orders are shipped within 1-3 business days. Tracking information for all orders can be found in the Associates Anovite backoffice.